

# Why Digital Transformation is NOT About Technology

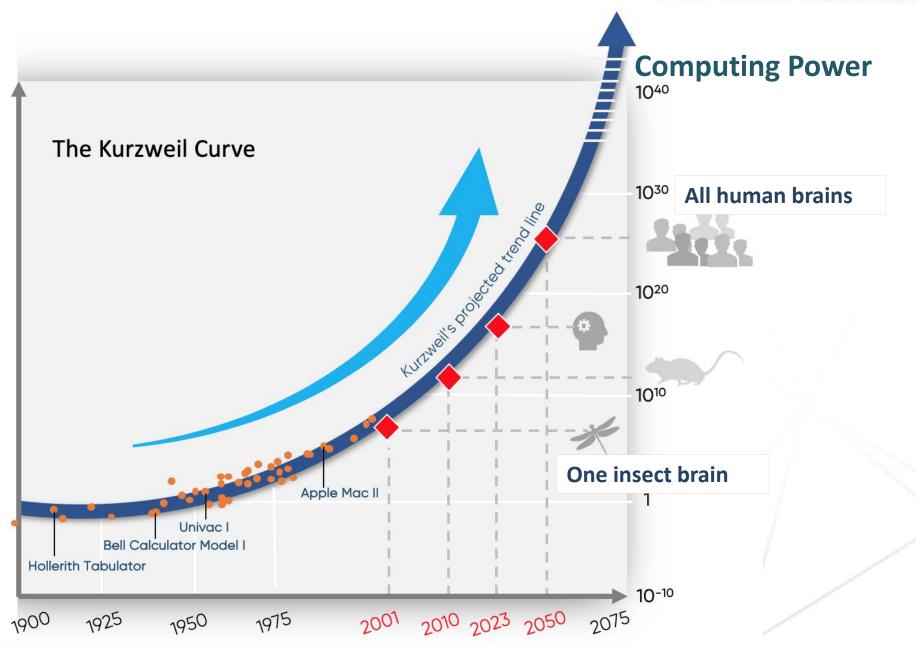
John Hetherington

































Digital Thinking

New customer experience

Digital Leadership

New digital skills

Digital Planning

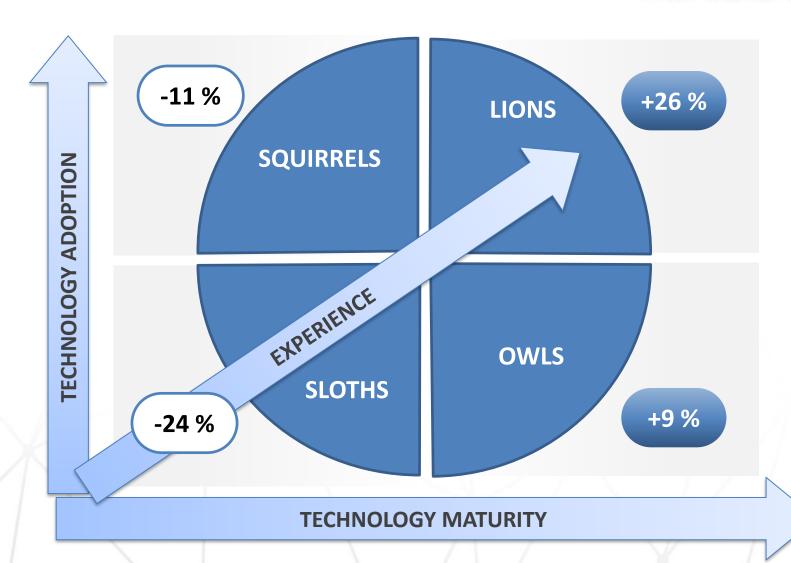
**New business model** 



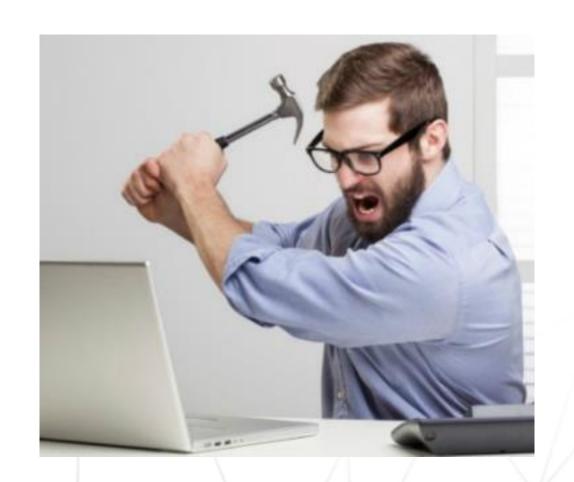
#### Digital Transformation is...

Using technology to transform existing processes and deliver a <u>significantly better customer experience</u>.



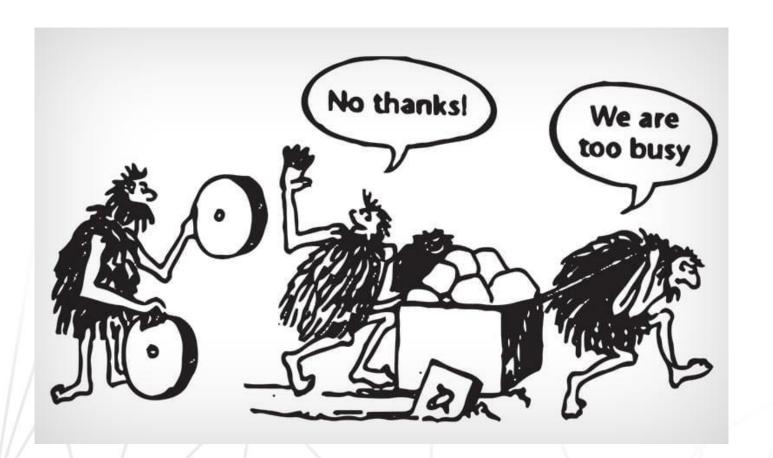


Source: Capgemini MIT loan





#### Status Quo Bias



- 1. Avoid uncertainty
- 2. Avoid contradiction
- 3. Avoid regret

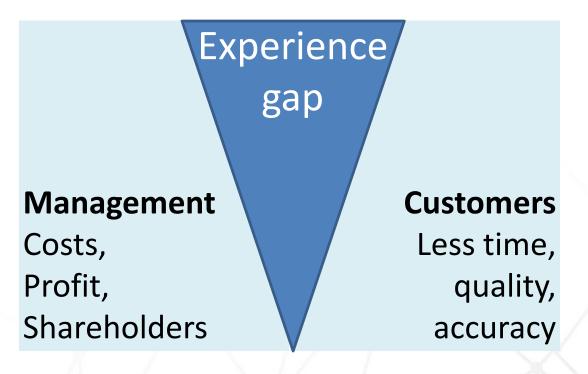


## Success factors of Digital Change



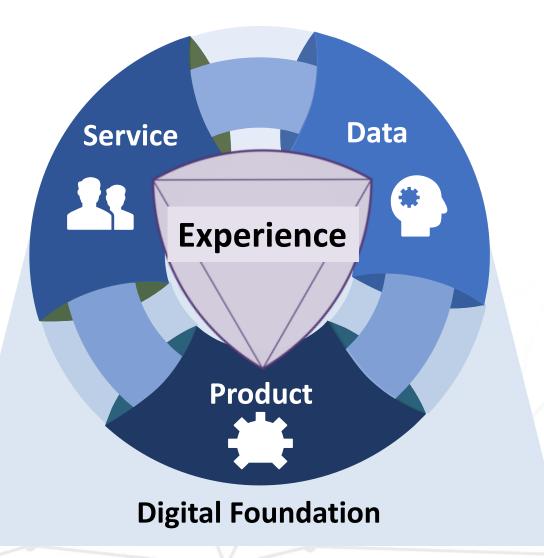
## 1. Digital thinking







"The best way to predict the future is to create it"
Peter Drucker.



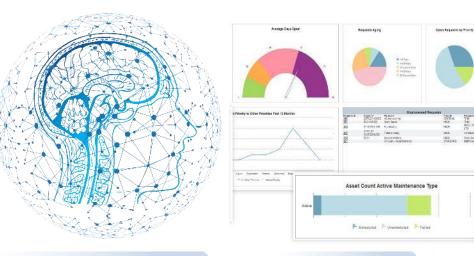




IoT







Cloud

**Data Analytics** 

**AI/Machine Learning** 

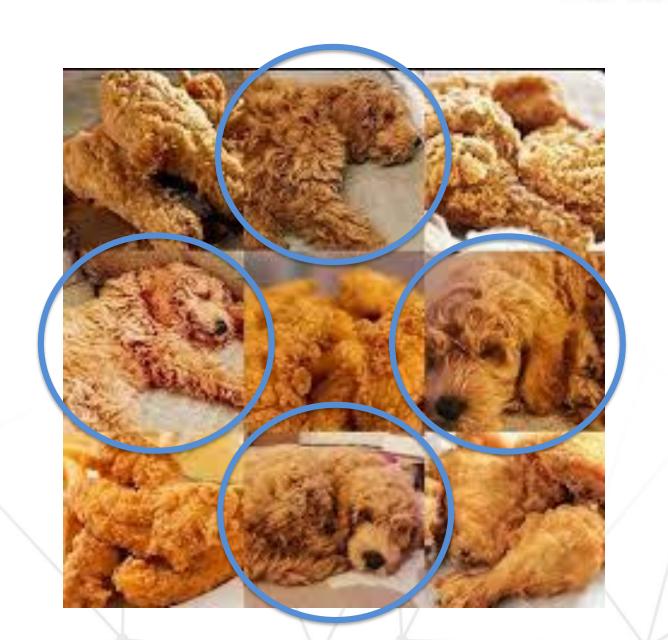
Mobile

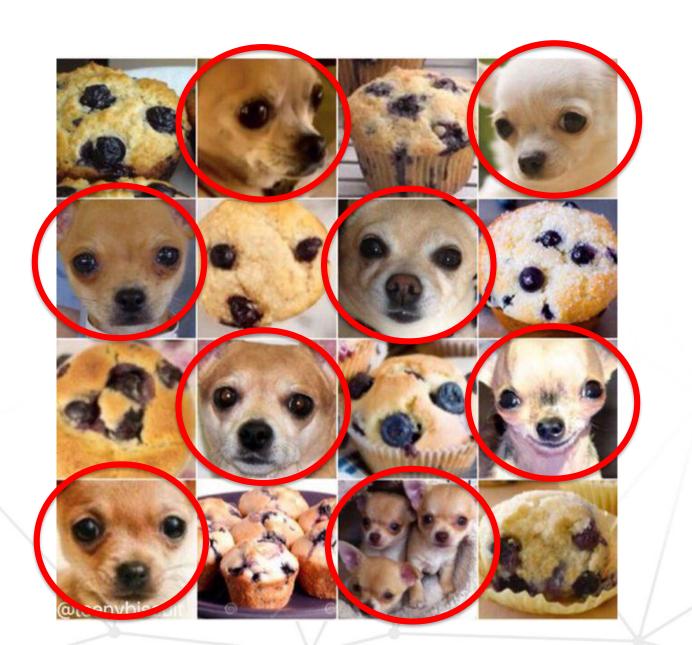














### Digital Transformation playbook

Goals. Feedback. Champions.



Refine

Assess capabilities. Success Sliders. PoCs.

Learning. Agile-like delivery. Collaboration. Break data silos.

Feedback

**Define** 



**Deliver** 



**Elevate** 

Refine

Break org silos. Constant innovation. Rapid scaling.



# 3. Digital Leadership







#### Then

Now

Competition

**Collaboration** 

Waterfall



Agile

**Tasks** 



**Innovation** 

Output



**Creativity** 

Decider in chief



**Questioner in chief** 

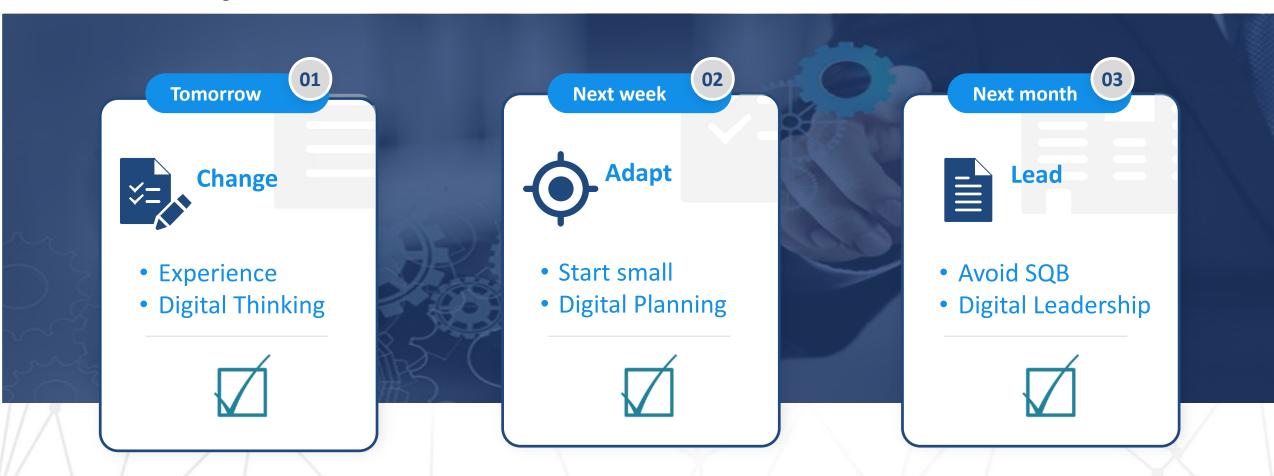
**Process** 



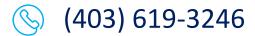
**Embracing change** 



#### **Next steps**



# Thankyou!



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